

## *SCS's Value Position:*



SOFTWARE CONSULTING SERVICES, LLC

- SCS doesn't overcharge or undercharge. We have solid, fair pricing.
- SCS doesn't have a two-tiered pricing scheme.
- SCS doesn't have asymmetrical relationships.
- SCS doesn't inflate prices in preparation for discounting.

*A 20-minute phone call could save you 30% on your next newspaper system purchase.*

**SCS builds trusted newspaper systems.**

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