



► SCS Staff photo (left to right) Jonathan Ebling, Kimberly Brown, Martha Cichelli, Phil Curtolo, Dan Rinehimer, Frank Warnke, Nick Beliveau, Drew Verenna, Ethan Hartley, Michael Grabowski, Charles Finady, Jacob Pfeiffer, Brian McCasland, Kurt Jackson, Marty MacDonald



## Software Consulting Services [www.newspapersystems.com](http://www.newspapersystems.com)

When looking to find out what Software Consulting Services (SCS) is all about, you have only to look at their mission — “SCS builds and supplies trusted newspaper systems to those responsible for the free press.” That is highlighted in the SCS vision: “Good technology decreases the cost of production and frees people from repetitive tasks.” SCS products are “Best of Breed” applications that are available as part of their Community Advertising System and/or their Community Publishing System. Or they can integrate into your existing system as standalone products. In addition, SCS has an Automated News Pagination product and FotoWare, a world-class digital assets management system.

When the call for Business Partner Powerhouse nominations went out, SCS customers responded. “SCS has been a highly responsive provider of integrated newspaper ad ordering, layout and workflow management systems. We’ve worked with them for 10 years and have experienced incredible success with their help. They have customized their platforms to meet our specific needs. They are a great partner for our suite of publications,” said Joe Wingert, publisher of the Bucks County Herald.

Jeremy Gulban, CEO of CherryRoad Media, wrote, “SCS has a very robust software solution for advertising billing and editorial content management. They are also rolling out new solutions for automated pagination. We have been very impressed with their responsiveness to our needs and unique requirements. Coming from the software industry, I am very impressed with the skills and dedication of their staff. We had a very aggressive timeline that we required to complete the

implementation of their software, and they delivered.”

Cerria Orientale Torres, production manager for Times Review Media Group, said, “SCS has been an absolute essential partner to our business. They are quick to assist any time we are on deadline to assure excellent technological information. Our business would not be the same without them.” And Phil Spencer, director of application support at Tribune Publishing, added, “We have worked with SCS for over 30 years and have always felt they delivered high quality software products, excellent service and support and understood our business needs as few others did. They have truly partnered with us to help drive the business and meet the needs of our customers.”

Finally, Jeffrey Wilson, regional IT director for Ogden Newspapers, said, “SCS is a wonderful company to work with. They have been very responsive when there have been

any issues that come up and (with) changes we need. We have successfully deployed their Layout system across the country at many of our locations. They strive to educate our tech folks to be knowledgeable with their systems so we can troubleshoot any issues our users have on our own. And since we operate 24/7, issues always arise. In the rare case we have had issues overnights or on weekends, they have been available to work with our team to get us back up and running quickly. This has allowed us to meet the tight deadline schedule all our newspapers are on these days.”



▶ **Kurt Jackson, managing member and owner of SCS**

Kurt Jackson, managing member and owner of SCS, told E&P, “For 39 years, SCS has been known for innovative products and the industry’s best service. Richard Cichelli, SCS’s previous owner (and my boss for 27 years) always said, ‘The best comment a customer can give us is that your technology and software just sits there and runs.’ I purchased the company to ensure what we built continues for many years to come. We would like to thank our customers for nominating SCS and continuing to support us as we change and grow to meet the current and future needs of our industry.”



Software Consulting Services, LLC

## INNOVATION. LONGEVITY. SERVICE.

*Thank you to the many customers who nominated us and to our amazing staff.*



"I value most the quality of staff we have built at SCS; without them and our customers, none of the magic happens."

- Kurt Jackson, Managing Member/Owner

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